

Industry Lists

Residential real estate companies

Ranked by 2009 metro-area sales

RANK (Prior)		2009 metro-area sales Properties sold in 2009	2009 metro-area sales Properties sold in 2008	Year-on-year percent change, metro-area sales	Year-on-year percent change, properties sold	Metro-area: Agents Employees	Headquarters Year established	Senior local executive
1 (1)	The Long & Foster Cos. Inc. 14501 George Carter Way, Chantilly, Va. 20151 703-653-8500 longandfoster.com	\$14.98 billion 69,925	\$14.98 billion 67,821	0	3.1%	5,415 655	Chantilly 1968	P. Wesley Foster, Jr. Chairman and CEO
2	Coldwell Banker Residential Brokerage 1801 Old Reston Ave., Reston, Va. 20190 571-435-8125 cbmove.com	\$2.9 billion 7,100	n/a n/a	n/a	n/a	5,415 655	Reston 1998	Paul Valentino, President
3 (2)	Re/Max Allegiance 5641 Burke Centre Parkway, Ste 150, Burke, Va. 22015 703-250-8500 myallegiancehome.com	\$2.06 billion 8,174	\$2.53 billion 9,551	-18.8%	-14.42%	750 69	Burke 1978	Charlie Bengel Jr., CEO
4 (3)	McEneaney Associates inc. 109 S. Pitt Street, Alexandria, Va. 22314 703-549-9292 mceneaney.com	\$1.21 billion 2,190	\$1.12 billion 1,841	8.5%	18.96%	315 58	Alexandria 1980	John E. McEneaney, Chairman
5 (4)	Prudential Carruthers Realtors 656 Benfield Road, Severna Park, Md. 21146 410-647-8030 prudentialcarruthers.com	\$677.2 million 4,069	\$681.12 million 3,536	-0.58%	15.07%	335 37	Severna Park, Md. 1991	John Thomas Carruthers, CEO
6 (9)	The Mayhood Co. 1521 Westbranch Drive, McLean, Va. 22102 703-448-0400 mayhoodcompany.com	\$444.24 million 789	\$371.94 million 760	19.44%	3.82%	25 20	McLean 1983	David R. Mayhood President
7 (8)	Re/Max Realty Group 6 Montgomery Village Ave, Ste 200, Gaithersburg, Md. 20879 301-258-7757 realtygrouphomes.com	\$436.7 million 1,246	\$420.02 million 1,050	3.97%	18.67%	123 12	Gaithersburg 1986	Ken Crowley, Owner, broker
8 (5)	McWilliams Ballard Inc. 625 N. Washington St., Suite 304, Alexandria, Va. 22314 703-535-5550 mcwilliamsballard.com	\$431.7 million 1,279	\$500.26 million 1,323	-13.7%	-3.33%	55 12	Alexandria 1996	Christopher J. Ballard, Ross B McWilliams, Principals
9 (7)	Avery-Hess Inc. 2301 Gallows Road, Suite 230, Dunn Loring, Va. 22027 703-448-0485 averyhess.com	\$391.85 million 1,481	\$436.87 million 1,538	-10.3%	-3.71%	205 27	Dunn Loring 1982	Scott Avery, President
10 (10)	Re/Max Premier 13135 Lee-Jackson Memorial Hwy, Ste 115, Fairfax, Va. 22033 703-802-2850 sellahome.com	\$353.69 million 970	\$367.67 million 985	-3.8%	-1.52%	94 11	Fairfax 1995	Tom Donegan, Broker and owner
11	Evers & Co. Real Estate Inc. 4400 Jenifer St. NW, Washington, DC 20015 202-364-1700 eversco.com	\$310 million 440	n/a n/a	n/a	n/a	80 5	Washington 1985	Donna Evers, President and broker
12 (12)	Re/Max Realty Services 4825 Bethesda Ave., Suite 200, Bethesda, Md. 20814 301-652-0400 my-next-house.com	\$290.97 million 691	\$279.88 million 617	3.96%	11.99%	63 3	Bethesda 1992	Mark Butterfield, Broker, owner
13 (11)	Re/Max Gateway 4090B Lafayette Center Drive, Chantilly, Va. 20151 703-652-5760 gateway2realestate.com	\$283.64 million 1,173	\$304.74 million 1,033	-6.92%	13.55%	82 4	Chantilly 2001	Scott MacDonald, President
14 (15)	Keller Williams Capital Properties 801 D St. NE, Washington, D.C. 20002 202-243-7700 kellerwilliamsdc.com	\$236.28 million 643	\$145.47 million 345	62.43%	86.38%	123 5	Washington 2006	Bo Menkiti, Operating principal
15 (13)	Re/Max Realty Centre 3300 Olney-Sandy Spring Road, Olney, Md. 20832 301-774-5900 realty-md.com	\$195.35 million 599	\$201.95 million 582	-3.27%	2.92%	80 8	Olney 1985	Elizabeth L. Buffington, Broker, owner Joseph E Buffington, II, Manager, owner
16 (14)	The Bryan Group LLC 1950 Old Gallows Road, Suite 200, Vienna, Va. 22182 703-448-1444 thebryangroup.com	\$102.39 million 316	\$153.22 million 331	-33.18%	-4.53%	18 5	Vienna 1982	Richard W. Bryan, President
17 (16)	Cathie Gill Inc. Realtors 3201 New Mexico Ave. NW, Ste 245, Washington, D.C. 20016 202-364-3066 cathiegill.com	\$86 million wnd	\$153.22 million wnd	13.16%	n/a	15 5	Washington 1985	Cathie Gill, President and broker

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